



Renewable & Clean Energy Onshore Services

Capability and Experience

- Strategic assessment of land access opportunities, the ability to gain exclusivity by way of agreements and approvals.
- Lead and manage the overall package and associated interfaces on clients' behalf, which span environment, land access and acquisition, approvals, stakeholder development, commercial and technical disciplines.
- Manage all stakeholder engagement in tailored and genuine manner.
- Engagement and partnership building with Native Title representative bodies, Aboriginal Corporations and all Traditional Owner groups.
- Land and Sea Country program development providing opportunities for employment, capability building and socio-economic benefits.

The Challenge

- Complex regulatory environment across Federal, State and local levels.
- Gaining exclusivity over highly competitive freehold and Crown land for generation and transmission.
- Building and fostering relationships within a complex stakeholder landscape, including with Regulators/Government, local communities, landholders, and collaboration with other proponents.
- Building trusted, meaningful and long-term relationships with First Nations peoples that drive partnerships, socio-economic outcomes and mutual benefits.
- Increasing commercial and technical risks throughout the development phase, including increasing costs of materials, skills and capital together with tightening grid constraints and delays in the connection process.

Why Energise?

Unparalleled blend of global and local clean energy project development experience, already established in Perth and Melbourne, covering the management and delivery of all required services.

An extensive network and working relationships with regulators, government agencies and stakeholders.

Well-practiced across disciplines to navigate, streamline and integrate complex approvals including environment, heritage and land access.

Experienced in working with local communities and Traditional Owners across Australia, relationships that have taken time to establish and nurture.

Extensive network of global and local suppliers, acquired through decades of work experience spanning multiple countries.

Specialised Project Development Services

Land Strategy, Access and Acquisition

- Unprecedented expertise in land assembly for renewable energy and the hydrogen/ammonia industry in Western Australia.
- Well-established relationships with State planning and land departments; along with networks across the agricultural industry.

First Nations Engagement and Participation

- Extensive experience in collaborating with First Nations peoples and Native Title holders.
- Wide-ranging practice in compliance with heritage protection laws, and fostering tangible, long-term benefits for First Nations communities.
- Land and Sea Country program development.

Commercial Services and Strategic Support

- Strategic analysis of projects, evaluation of merit criteria and bid writing services.
- Development of high-quality tender responses and ongoing support throughout the submission and post-submission phases.

Regulatory and Planning Approvals

- Executive and management level experience in delivering clean energy State and Commonwealth primary and secondary approvals, including environmental, planning schemes, Crown land access, rezoning, development, transmission, pipeline and facilities related approvals.

Environmental Impact Assessment

- Strategic advice on EIA, management and delivery of studies including scoping, referrals, study programs, risk evaluations and mitigation.
- Application of mitigation hierarchy to avoid significant residual impacts and the development and implementation of effective offset strategies if required.

Community and Stakeholder Engagement

- Development and implementation of tailored stakeholder engagement plans.
- Early identification of key project stakeholders and in establishing principles, structures, and strategies for stakeholder participation and benefit sharing throughout the project lifecycle.
- Effective management of cultural, environmental, and social risks.

Transmission and Grid Connection

- Technical and strategic grid advice, including providing guidance on preparation of connection enquiries and connection applications.
- Vast experience in negotiating with Network Service Providers and the Australian Energy Market Operator (AEMO).

Transaction Support for Mergers & Acquisitions

- Development of strategic approaches to identify and engage with potential merger and acquisition prospects.
- Tailored due diligence to provide thorough assessments and investment recommendations.
- Transaction management services from origination to completion.

Clean Energy Policy and Strategic Advice

- Thorough analyses of regulatory landscapes and stakeholder needs to design tailored policy and strategy frameworks.

OUR TEAM

Our Perth office is backed by our Melbourne office's project development expertise, covering the management and delivery of offtake agreements and government proposals, environmental and social approvals and permits (marine and terrestrial), transmission planning and site investigations.



Raquel Carter

- 23+ years of professional experience as a marine and coastal environmental scientist (MSc), regulatory specialist and environmental impact assessment practitioner.
- Extensive experience working for both Federal and State governments, can effectively communicate across all sectors and has extensive experience in community and stakeholder engagement.
- Politically astute and can proficiently interpret and apply government policy and guidance
- Builds rapport with stakeholders including business, community and non-government organisations.
- Passionate about providing tailored services to support an accelerated, environmentally responsible and balanced clean energy transition.



Richard Campbell

- PhD level professional with over 20 years' experience in zoology, marine biology, fisheries management, and First Nations engagement.
- Highly accomplished in establishing collaborative partnerships and capacity building initiatives.
- Experience with government agencies responsible for management of natural resources in both a conservation and regulatory setting, as well as extensive experience with Aboriginal land councils and their statutory role with Traditional Owners.
- Experience with private sector across many areas including offshore energy, environmental consultancy and First Nations Cultural and Natural Resource Management.
- Strong interest in development of First Nations lead research and resource management as well as providing socio-economic opportunities in collaboration with government and industry.



Craig Wallis

- Over 15 years senior leadership experience in the Australian renewable energy and mining industries; and in Regulation branches of both Commonwealth and State Governments.
- Highly experienced in developing and implementing Land Access and Acquisition, Approvals, and Community Stakeholder strategies for large-scale infrastructure projects, to not only provide expeditious commercial and regulatory outcomes but to also provide rural communities socio-economic opportunities in collaboration with government and industry.



Nick Barr

- Nick has provided advice to some of Australia's largest renewable energy projects for over 17 years, specialising in the commercial elements needed to put complex early-stage projects on the pathway to FID, such as route-to-market strategies, LCOE assessments, business cases and risk assessments.
- Nick also has experience supporting projects in State and Federal Government tender processes, such as Capacity Investment Scheme (CIS) and REZ Access Rights bids.

OUR PARTNERS



Naomi Campbell | Co-Founder/Development Director

- 24 years in renewable energy wind experience from the UK, Europe, Australia, Vietnam, Philippines and New Zealand.
- Extensive development experience, including project origination, approvals, environmental impact, land assembly and regulatory/stakeholder engagement.
- Currently supporting the World Bank Group as their APAC offshore wind advisor.



Adam Thyboe | Co-Founder/Commercial Director

- 12 years of large-scale clean energy project development experience from Europe, Australia, and New Zealand
- Extensive work experience with leading clean energy developers and investors, both globally and within Australia.
- Focus on commercial aspects of project development including project origination, bid development, business case, and offtake strategy.



Jonas Jacobsen | Co-Founder/Technical Director

- 15 years in renewable energy experience from Australia, Vietnam, Korea, India, Taiwan, and New Zealand.
- Focus on technical development of all generation and transmission assets including grid connection and supporting infrastructure.
- Extensive technical development experience including project definition and supply chain engagement.

